





PRESENTLY POSITIONED IN THE

TOP 10 ACCOUNTING & CONSULTING FIRMS

Well structured teams with domain specialization are guided by leaders who possess expertise and experience and are present PAN India to ensure excellent client service.

SERVICES

- Accounting and Business Support
- Assurance
- Business Advisory
- Digital Automation and Transformation
- Taxation
- Risk Advisory
- Transaction Advisory



Making optimal use of our PAN India presence in assisting with adherence to complex Indian legislative framework including accounting and regulatory compliance outsourcing.

ACCOUNTING & BUSINESS SUPPORT

- Financial Accounting
- Payroll Administration
- **Regulatory Compliances**
- **Compliance Diagnostics**
- Virtual CFO

Accounting & Business Support

Financial Accounting Our teams are fully conversant with Indian and International accounting software

viz. Tally ERP, SAGE, NAVISION, NETSUITE, etc. We ensure that your accounts are maintained in accordance with domestic regulations as well as international reporting norms. Our teams review, analyze and flag any potential issues to

ensure timely remedial action.

Payroll Administration We set-up, maintain and ensure timely and accurate processing of employee

payroll. We also assist in preparation of HR manuals to document your HR policies in compliance with Indian labor regulations and setting-up social security

benefits including insurance and claim administration.

Regulatory Compliances Through our PAN India presence, we assist in regulatory compliances and advise

on critical issues under various regulations enacted by the Federal, State and Local Authorities. We provide a 'one stop shop' solution to businesses to manage

the complexities of multiple compliances through a single window.

Compliance Diagnostics A specialized activity wherein we carry out a comprehensive diagnostic check of

your business to identify compliance gaps, risks thereon and suggest mitigation measures. This helps in building up your corporate governance and provides comfort to the Management, Board of Directors, Shareholders and Auditors.

Virtual CFO We act as your Virtual Chief Financial Officer (CFO), providing analytics and

business insights for decision making without you having to maintain a

full-fledged finance function.

Ensuring authenticity and trustworthiness of the financial information based on the principles of integrity, insight, and commitment to professional excellence

ASSURANCE

- Accounting Advisory Service
- Financial Statement Audits
- IFRS/ Ind-AS/ US GAAP
- Special Purpose Audits
- Pre-Audit Support



From identifying the most suitable entry route to providing a one stop shop for regulatory approvals and consolidate the new set up.

BUSINESS ADVISORY

- Corporate Advisory
- Entry Strategy
- Insolvency Management and Restructuring
- Factory Set-Up Support
- Secretarial Compliances

Business Advisory

Corporate Advisory

We assist our clients to examine a proposed action or strategy vis-à-vis the Indian regulatory environment. Our experts from varied service verticals work together and provide clear advice on matters which could concern Foreign Exchange Management Act (FEMA), Foreign Direct Investment (FDI), Company Law, Direct and Indirect taxes, labor matters, Special Economic Zone (SEZ), etc.

Entry Strategy

We recommend the most appropriate structure to match your India business strategy. We map risks and necessary steps required to register and operate your entity (be it Liaison, Branch, Project Office, Limited Liability Partnership, Wholly Owned Subsidiary or a Joint Venture in India), in accordance with the applicable regulatory and foreign exchange requirements.

Insolvency Management and Restructuring We analyze and develop structured solutions for closure of an office or factory, management and termination of human resources, hiring contractual employees or building a recovery plan. Where restructuring may not be feasible, we can assist in the liquidation besides exploring the possibility of a merger or amalgamation through our team of insolvency professionals.

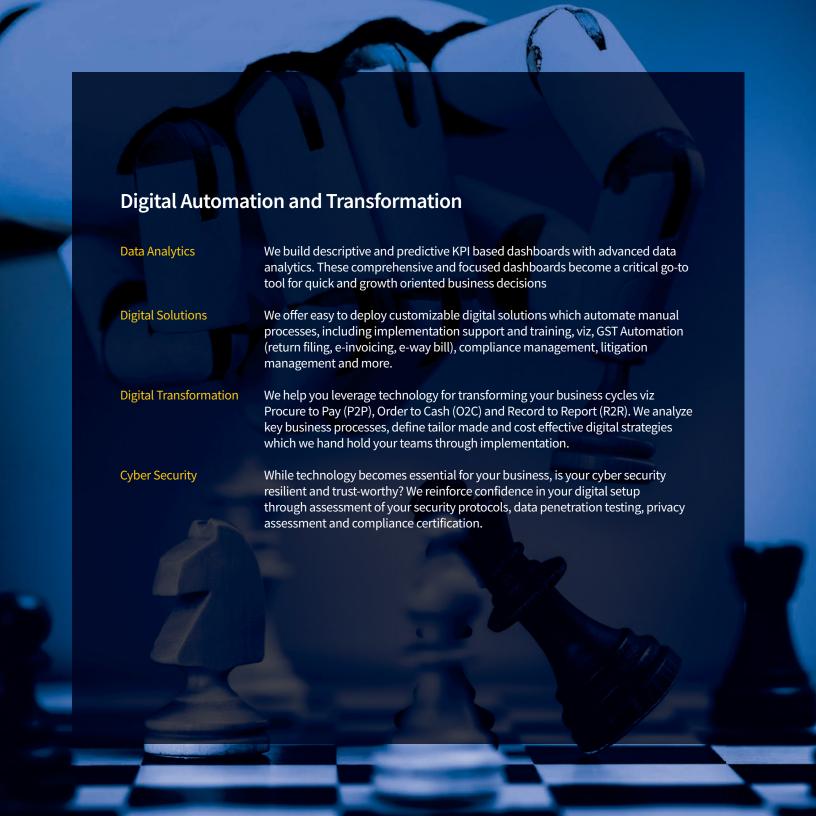
Factory Set-Up Support We assist you in establishing a factory anywhere in India. We manage the entire process from identifying an ideal location, key service providers/contractors, to procuring the necessary clearances from government bodies i.e. 'Reserve Bank of India' (RBI), 'Secretariat of Industrial Assistance' (SIA), 'Registrar of Companies' (ROC), 'Foreign Contribution Regulation Authority' (FCRA), Ministry of Environment and Forest, etc.

Secretarial Compliances On a routine basis, we assist you to meet your statutory requirements viz drafting and maintaining statutory records such as minutes of meetings (Annual, Shareholders, Board), appointment and resignation of key personnel, increase/reduction in capital, etc. We organize the office infrastructure and manpower during the 'in transit period' when a company is in the process of setting up, including acting as nominee resident directors.

Digital solutions to bring efficiency, reduce cost, eliminate process delays, build future ready businesses and bring in predictive data analytics.

DIGITAL AUTOMATION AND TRANSFORMATION

- Data Analytics
- Digital Solutions
- Digital Transformation
- Cyber Security



Advising on risk mitigation where our objectivity, reliability, and transparency enables the fair presentation of results and ease of management analysis.

RISK ADVISORY

- Internal Control Reviews
- Forensic Audits
- IT Audits
- Enterprise Risk Management (ERM)
- Business Process Re-engineering

Risk Advisory

Internal Control Reviews

We review and evaluate the effectiveness of organization's internal controls. Based on the risk assessment, we evaluate the adequacy of existing internal controls and perform checks whether these are appropriately implemented. The processes, risks and controls are documented, recommendations provided for improvement and we stay involved through the implementation.

Forensic Audits

Security of organization's assets is a growing concern. We undertake forensic audits at the specific request of the management or regulator to detect fraud, misappropriation of resources, misconduct or financial irregularities, including areas of digital forensic, anti-corruption and cybercrime.

IT Audits

Our highly specialized teams identify weaknesses in organisation's existing ERP systems, processes and IT Infrastructure including Information Technology General Controls (ITGC), IT and Cyber security, Vulnerability Assessment, and Penetration Testing.

Enterprise Risk Management (ERM) Our robust Enterprise Risk Management solution helps organisation in identifying key risks and controls. Our ERM approach considers all types of risk (strategic, operational, compliance, reporting) and flags areas requiring immediate attention.

Business Process Re-engineering Besides documenting processes for adequate controls, we ensure that archaic processes are removed and solutions are embedded to deal with exception, with an overall objective to improve operational efficiency and performance.

Proactive and innovative solutions customised to create certainty in structuring business transactions and advice on emerging tax regulations.

TAXATION

- Planning and Advisory
- Cross Border Taxation
- Transfer Pricing
- Expatriate and HNIs
- Indirect Taxation
- Representation and Dispute Resolution

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Planning and Advisory	We monitor the overall tax strategy keeping in view the changing dynamics of Indian tax legislation. We review your commercial and inter-company contracts, build tax management positions and risk mitigation strategies, conduct tax due diligence and undertake tax efficiency analysis of your transactions.
Cross Border Taxation	We advice on setting up tax efficient holding structures, business models that mitigate the risk of Permanent Establishment, assist in tax efficient fund repatriation and improve cash flows by obtaining lower tax withholding certificates and advance rulings from Indian revenue authorities.
Transfer Pricing	We review, build and manage a robust transfer pricing policy and compile documentation aligned to your global transfer pricing approach that meet BEPS guidelines too. We routinely assist our clients on Advance Transfer Pricing (APA) scheme, Safe Harbour rule and to meet new documentation and reporting requirements viz. Country by Country Reporting 'CbCR' and the Master File.
Expatriate and HNIs	We have built specific capabilities in HNIs and international employee assignment management i.e. developing tax efficient compensation packages, advising on social security obligations, developing and managing stock option plans, obtaining no objection certificates and filing tax returns.
Indirect Taxation	Through our PAN India presence, we assist in regulatory compliances and advisory on critical issues under Goods & Services tax (GST) and other State and local body taxes. We advise on GST implications on transactional issues, cross border transactions, tax classification and transaction structuring for achieving tax efficiency.
Representation and Dispute Resolution	Our teams proactively manage risks and avoid conflict with Indian revenue or appellate authorities. Our partner-led representations assist in the entire cycle of tax litigation i.e. drafting and submitting replies/appeals, appearing before the revenue officer/first appeals and assisting senior counsels in representing before judicial bodies.

End-to-end advisory for clients on inorganic growth strategies. Specialized team to guide on buy-side or sell-side cross border M&As.

TRANSACTION ADVISORY

- Mergers and Acquisitions
- Due Diligence
- Valuation
- Fund Raising

Transaction Advisory

Mergers and Acquisitions End-to-end support on deals from planning to closure.

Sell-side Advisory: We assist clients in understanding and realizing the potential value of their business. We work closely with them to devise tailored strategies

during deal negotiations.

Buy-side advisory: From market analysis to defining an acquisition strategy, domestic or cross border, we find potential targets, negotiate a fair value and support the management through till the finalization of definitive agreements.

Due DiligenceWe offer both desktop due diligence i.e. promoter and company background checks

as well as detailed Financial and Tax Due Diligence involving on-site reviews and

interviews with the management. We also offer post-merger integration support.

Valuation

We select the most appropriate, internationally acceptable valuation technique to arrive at a fair business value prior to accepting or making an offer. Valuations can be done for family settlements, dispute resolutions, purchase price allocations, etc.

Fund Raising We help our clients raise growth capital through venture capital, private equity or

banking channels (non-equity) by offering turnkey support involving preparation of pitch documents, building of a valuation model and assist during the ensuing

negotiations.





Spread across 8 offices in India, we are in a position to assist across India. In addition, we partner with various national and international trade agencies/ chambers as their knowledge partners in India.

STRATEGIC ALLIANCE









EMPLOYER PARTNER





KEY PEOPLE



ADVISORY BOARD



Deepa Gopalan Wadhwa Chairperson



Ajay Sethi President



Dr. Ashok V Desai Mentor



Arjun Asrani Mentor



Sunil Bhumralkar Director



Kenichi Shohtoku Director



Tatsundo Maki Director



Mark Runacres Senior Advisor International Affairs



K Venkatraman Director

LEADERSHIP



Akhilesh Thakur Risk Advisory Mumbai



Himanshu Srivastava *Business Advisory* Gurgaon



Nitin Arora *Transaction Advisory* Gurgaon



Parveen Kumar Assurance New Delhi



Rajiv Arya Accounting and Business Support New Delhi



Sunil Arora Taxation New Delhi

DOMAIN EXPERTS



D Ramprasad Assurance Bengaluru



DK Giridharan Assurance Chennai



PN Ramachandra Kamath Assurance Kochi



Bhushan Sharma Risk Advisory Mumbai



Bikramjit Singh Bedi Taxation New Delhi



G N Ramaswami Assurance Chennai



Jugal Agarwala Risk Advisory Mumbai



K Nithyananda Kamath Taxation Kochi



Prateet Mittal Assurance Gurgaon



S Sundar Rajan Accounting & Business Support Chennai



Subroto Bose Accounting & Business Support New Delhi



Sundeep Gupta Accounting & Business Support Gurgaon



Vijay Maniar Senior Advisor and Mentor Mumbai



Vinay KS Assurance Bengaluru



AK Madhusudhan Risk Advisory Bengaluru



Gaurav Bhatia Risk Advisory Gurgaon



Hemant Agnihotri Transaction Advisory Mumbai



Kim Collaco International Affairs France



Manoj Sharma Accounting & Business Support New Delhi



Naveen Sharma Transaction Advisory Gurgaon



Pankaj Aneja Taxation New Delhi



Ramakrishna V Accounting & Business Support Hyderabad



Sathyabama R Risk Advisory Chennai



Vipul Kumar Gupta Y Ramakrishnan Accounting & Business Support Gurgaon



Taxation Chennai



Girish Sanghavi Accounting & Business Support Mumbai

OUR CLIENTS



















































































































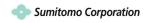








































NATIONAL OFFICES

Gurgaon, Ahmedabad, Bengaluru, Chennai, Hyderabad, Kochi, Mumbai, New Delhi

NATIONAL AFFILIATES

Chandigarh, Kolkata, Pune and Vishakhapatnam

INTERNATIONAL AFFILIATES

Algeria, Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Denmark, Egypt, France, Finland, Germany, Hong Kong, Hungary, Israel, Italy, Japan, Luxembourg, Malaysia, Mexico, Morocco, New Zealand, Netherlands, Norway, Poland, Portugal, Romania, Saudi Arabia, Singapore, South Africa, Spain, Switzerland, Sweden, Thailand, Tunisia, Turkey, UAE, UK, USA, Vietnam